**Sample Interview Questions for Stakeholders**



**Needs-Based Interview Questions**

*Describe your organization. What needs is it trying to meet? What problems is it trying to solve? What strategies are you using to solve them?*

*What are the biggest challenges or problems facing your organization today?*

*What does your organization need to fix those problems?*

*What could we do together to address these challenges?*

**Strength-Based Interview Questions**

*Describe your organization. What is your vision? What does your organization want to accomplish?*

*What are the strengths of your organization? Where are you making a difference?*

*What are your three goals for the future of your organization’s work?*

*How might we partner with you to help you achieve your future goals?*