



**Hay Market Demand and Price Report for the Upper Midwest
For February 12, 2018**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to <http://fyi.uwex.edu/forage/> on the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data is collected on the first and third week of the month and posted the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Comments

Hay prices decreased at the market for the first week of February. Quality hay is in demand, however prices are not reflecting demand this week. If the cold weather continues demand for hay may increase, however buyers are reluctant to pay higher price for hay.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$250.00	\$210.00	\$320.00
	Large Square	\$184.00	\$100.00	\$250.00
	Large Round	\$133.00	\$90.00	\$170.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$175.00	\$110.00	\$280.00
	Large Square	\$121.00	\$80.00	\$220.00
	Large Round	\$116.00	\$80.00	\$175.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	\$120.00	\$120.00	\$120.00
	Large Square	\$115.00	\$80.00	\$155.00
	Large Round	\$101.00	\$80.00	\$135.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	\$108.00	\$108.00	\$108.00
	Large Square	\$101.00	\$70.00	\$130.00
	Large Round	\$77.00	\$60.00	\$95.00



For Nebraska, demand is good for all hay classes with steady prices. A fair amount of hay has been shipped out of state to dairies and feedlots. *For Iowa*, hay prices are steady with moderate demand. Cold weather is forcing livestock farmers to supplement more hay or grain in state.

In South Dakota, prices were steady with moderate demand. There are concerns with drought in 2018. Low milk prices are pressuring prices lower.

For Missouri, there is demand for small square bales from horse owners. Hay supplies are moderate, demand is moderate, and prices are steady to firm.

In Southwest Minnesota, adequate supply of hay, price trend is steady with limited quality hay available.

In Wisconsin, large sale this week. Cold and snow may pressure an increase in demand and price. This week quality hay was hard to find.

The hay export report for February 9, 2018; 1,910 tons of alfalfa hay were exported with a price range of \$145.00 – \$160.00 per ton from the USDA export report.

Straw prices were steady this week with cold weather in the Midwest. Small square bale straw price averaged \$3.35 a bale (range of \$1.50 to \$6.00). Large square bale straw price averaged \$36.00 per bale (range of \$18.00 to \$50.00). Large round bale straw sold for \$40.00 per bale (range of \$28.00 to \$48.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, February 26, 2018.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on untested hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrot Hay & Bedding Auction of Zumbrot, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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