

Hay Market Demand and Price Report for the Upper Midwest As of December 27, 2016

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to http://fyi.uwex.edu/forage/ on the Team Forage web site and click on the past hay reports section.

Hay auction data is collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for "as fed" alfalfa hay.

Demand and Sales Activity

Prices this week were weaker as the holiday season may have had some influenced the market. Large volumes of lower quality hay did influence the market and small square baled hay didn't carry as much influence this week.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	Price (\$/ton)		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$210.00	\$170.00	\$240.00
	Large Square	\$172.00	\$100.00	\$240.00
	Large Round	\$84.00	\$84.00	\$84.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$164.00	\$80.00	\$250.00
	Large Square	\$119.00	\$70.00	\$160.00
	Large Round	\$79.00	\$60.00	\$105.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$88.00	\$65.00	\$120.00
	Large Round	\$67.00	\$38.00	\$100.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$55.00	\$55.00	\$55.00
	Large Round	\$48.00	\$5.00	\$75.00



For Nebraska, demand for hay has picked up this week, however hay sold unevenly steady. Demand increased as temperatures dropped. Adequate supplies of hay provided resistance to an increase in prices. For Iowa, demand was mixed with interest in large square bales. Hay supply is adequate with a large supply of lower quality hay. Weather did motivate some buyers this week to purchase hay and bedding.

In South Dakota, market was steady to weak with a large supply of average quality hay offered. Farmers are only purchasing for immediate needs. *In Illinois*, from the Hamilton market demand is light and bad weather had an impact on hay sales and movement.

For Missouri, weather conditions have delayed peak hay demand. Hay supply is moderate, demand is light, and prices are steady.

In Southwest Minnesota, total loads of hay have increased this week. Prime quality hay was not available, average quality hay prices were steady, while low quality hay was discounted.

In Wisconsin, weather conditions went to both extremes this week with severe cold and snow and then warm temperatures with thunder, snow, and rain. Hay prices were steady with adequate supplies of hay of average quality hay. Large supplies of lower quality hay in the state have limited prices paid on all classes of hay.

Overall the straw market was steady this week with little movement in prices. Small square bale straw price was steady averaging \$3.40 a bale this week (range of \$1.00 to \$6.00). Large square bales were off about \$1.00 with an average price of \$32.00 per bale (range of \$10.00 to \$65.00). Large round bales were \$1.00 stronger averaging \$33.00 per bale (range of \$26.00 to \$38.00). A number of markets mentioned a demand for bedding material and some snowless areas are still baling crop residues.

The next Hay Market Demand and Price Report for the Upper Midwest will ring in the New Year and be posted on Monday, January 9, 2017.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at

<u>http://livestock.equitycoop.com/market_reports/</u>. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

http://www.fennimorelivestock.com/index.php?site=home.

The Reynolds Feed & Supply, LLC of Dodgeville is at http://www.reynoldslivestock.com/what1snew/.

The Tim Slack Auction and Realty, LLC of Fennimore is at

http://www.timslackauctionrealty.com/market%20report.html.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May) http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction.

The Dyersville Sales Company of Dyersville, Iowa is at http://dyersvillesales.com/hay-auction/hay-auction-results/. Fort Atkinson auction is at http://www.fortatkinsonhay.com/

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at http://farmertofarmer.uwex.edu/. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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