



**Hay Market Demand and Price Report for the Upper Midwest
As of September 26, 2016**

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All hay prices quoted are dollars per ton FOB point of origin for alfalfa hay unless otherwise noted.

The information presented in this report is compiled from public and private sales and reports in the Midwest.

The past several months of hay reports are archived. To view previous hay reports, go to the Team Forage web site and click on the [past hay reports](#) section.

Hay auction data will be collected on the first and third week of the month and posted on the following Monday when possible. Prices quoted in this report are for “as fed” alfalfa hay.

Demand and Sales Activity

Overall hay market was steady with pressure to weaken prices. Grade 3 hay was discounted this week compared to other hay grades. Dairy quality hay is scarce and when a buyer is present it will bring a good price. Mountains of lower quality hay are being discounted.

Upper Midwest Hay Price Summary by Quality Grade

Hay Grade	Bale type	----- Price (\$/ton) -----		
		Average	Minimum	Maximum
Prime (> 151 RFV/RFQ)	Small Square	\$232.00	\$200.00	\$330.00
	Large Square	\$173.00	\$100.00	\$220.00
	Large Round	\$93.00	\$80.00	\$105.00
Grade 1 (125 to 150 RFV/RFQ)	Small Square	\$151.00	\$88.00	\$250.00
	Large Square	\$125.00	\$80.00	\$190.00
	Large Round	\$76.00	\$40.00	\$125.00
Grade 2 (103 to 124 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$92.00	\$50.00	\$160.00
	Large Round	\$62.00	\$42.00	\$80.00
Grade 3 (87 to 102 RFV/RFQ)	Small Square	No Reported Sales		
	Large Square	\$48.00	\$15.00	\$100.00
	Large Round	\$50.00	\$28.00	\$65.00



For Nebraska, demand and movement of hay is light for this time of the year. High moisture corn harvest has begun and may contribute to lack of demand at the markets for hay. Prices are unevenly steady. *For Iowa*, hay buyers feel they are in the drivers set to force prices lower. Most growers feel they can store hay until there is some upward movement in prices. There is a limited supply of quality hay available and sellers feel they will see better pricing during the winter months.

In South Dakota, hay sold at unevenly steady prices. Alfalfa hay has a greater demand than grass hay. Overall demand is very light for all hay types and grades. There is some fourth cutting hay to be harvested in the state, but soybean and corn harvest may take precedent at this time. *In Illinois*, Arthur sale barn reported moderate demand with active trading. Quality small square bale hay was in demand, while low quality hay was heavily discounted.

For Missouri, movement of hay is basically at a standstill with an inactive market. Demand is light with steady to weak prices.

In Southwest Minnesota, a good supply of lower quality hay, with light demand and lower prices. Limited loads of hay were available and only lower quality.

In Wisconsin, western hay brought a good price at the auction, while local lower quality hay is discounted. Lower quality hay is readily available and has very little demand.

Overall straw price was steady at the auction this week. Small square bale straw averaged \$2.80 a bale this week (range of \$1.00 to \$6.00). Large packaged straw ran \$1.00/bale higher this week with square bales averaging \$33.00 per bale (range of \$15.00 to \$46.00). Large round bale straw averaged \$38.00 per bale (range of \$31.00 to \$43.00).

The next Hay Market Demand and Price Report for the Upper Midwest will be posted on Monday, October 10, 2016.

Due to the lack of quality-tested hay auctions in Wisconsin, the following links are included in this report allowing producers to obtain some state and nearby state prices (these may or may not be quality tested auctions). The Equity Cooperative market report is at http://livestock.equitycoop.com/market_reports/. Go to the Lomira, Reedsville, and Stratford locations for their reports on hay and straw prices.

The Fennimore Livestock Exchange is at

<http://www.fennimorelivestock.com/index.php?site=home>.

The Reynolds Feed & Supply, LLC of Dodgeville is at <http://www.reynoldslivestock.com/whatIsnew/>.

The Tim Slack Auction and Realty, LLC of Fennimore is at

<http://www.timslackauctionrealty.com/market%20report.html>.

The Zumbrota Hay & Bedding Auction of Zumbrota, MN is at (market runs September – May)

<http://cla.crinet.com/page5295/ZumbrotaHayAndBeddingAuction>.

The Dyersville Sales Company of Dyersville, Iowa is at <http://dyersvillesales.com/hay-auction/hay-auction-results/>. Fort Atkinson auction is at <http://www.fortatkinsonhay.com/>

The Farmer to Farmer website is an electronic neighborhood bulletin board that allows local farmers to get in touch with one another to facilitate the marketing of feed commodities. It has recently been expanded to connect those with productive pastures to those producers who are in need of pastures. It can be found at <http://farmertofarmer.uwex.edu/>. If you would like assistance posting to this web site, contact your county's UW-Extension agriculture agent.

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